

MY JOB IS SUPER EASY AND FUN. WE USE A SIMPLE 4 STEP PROCESS.

1ST I AM GOING TO TELL YOU WHY I AM DOING INSURANCE, “NEVER THOUGHT I WOULD BE”, AND THEN TELL YOU ABOUT THIS COMPANY AND WHAT MAKES IT SO DIFFERENT.

2ND I AM GOING TO FIND OUT ABOUT YOU, YOUR LIFESTYLE AND WHAT COVERGE YOU HAVE OR DON'T HAVE OR ANY CONERNS YOU HAVE ABOUT INSURANCE.

3RD AFTER WE WILL GEAR SOME OF THE POLICIES TOWARDS YOUR SPECIFIC NEEDS.

4TH I WILL SHOW YOU HOW WE CAN HELP ONE ANOTHER THROUGH OUR THANK YOU PROGRAM A LOT OF PEOPLE ARE TALKING ABOUT.

SO, IF I DO MY JOB CORRECTLY AND I HOPE I DO. AT ANYTIME IF SOMETHING IS NOT CLEAR STOP ME AND WE WILL CLEAR IT UP. SO, IF I DO MY JOB CORRECTLY WE COULD PROBABLY COME TO A DECISION TODAY.

WE USUALLY DO THIS IN A 2 VISIT PROCESS SO IF WE NEED TO BOOK A FOLLOW UP THAT'S OKAY TOO. WE ARE JUST HERE TO EDUCATE.

THAT BEING SAID BECAUSE OF HOW UNIQUE OUR POLICIES ARE A LOT OF CLIENTS WANT COVERAGE NOW BECAUSE UNLIKE ANYTHING THEY'VE SEEN BEFORE. IF THAT'S THE CASE, WE WOULD STILL DO A SECOND VISIT TO SHOW YOU THE CLAIMS PROCESS & ANYTHING WE MIGHT HAVE MISSED.

DO YOU MIND IF I GET STARTED ...? (MAY I BEGIN ...?)